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The 2019 REDW Tribal Finance & Leadership Conference

NOVEMBER 13-14, 2019 | BALLY'S LAS VEGAS

Welcome to our 10th annual Conference, where you'll join fellow tribal leaders and an array of industry experts to address many of the top financial, leadership, legal and human resources issues impacting Native Americans today. By participating in a combination of **General Sessions** and more focused Breakout Sessions that follow either a **Finance Track** or **Leadership Track**, you'll come away with the knowledge and tools you need to chart a positive course forward for your people, whatever the challenges you face.

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DAY 1: Wednesday | November 13, 2019

8:00 - 8:45 am

BREAKFAST & WELCOME

Chris Tyhurst, REDW

8:45 - 9:45 am
General Session

KEYNOTE ADDRESS

Paulette Jordan, 2018 Democratic gubernatorial candidate and former member of the Idaho House of Representatives



A proud descendant of Indigenous Chiefs of the Coeur d'Alene Tribe and recognized in Idaho and across the nation as an inspirational and audacious leader, Paulette was raised to fight for the needs of her community and to protect the earth's priceless natural resources. Throughout her tenure in the Idaho legislature (2014-2018), Paulette advocated for progressive policies, like the teacher loan forgiveness bill, and held the line against harmful and unjust legislation.

Following her historic run for governor in 2018, Paulette has continued to fight for the rights of rural Idahoans and Native Americans, with a particular focus on environmental justice and equality. Currently, she is spearheading efforts with tribal governments to remove the four lower Snake River dams, which are currently pushing the native Salmon and Orcas of the Northwest toward extinction. Paulette is also working with Western Native Voice, the DNC, and the Idaho Democratic Party towards the goal of registering more than 100,000 voters in rural Idaho.

Paulette will share the story of her journey, as a Native American woman, from a north Idaho farm to the national political stage, and her continuing fight for better rural education, wider access to healthcare, and stronger economic development and opportunity in Idaho's struggling communities.

9:45 - 10:00 am

BREAK



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10:00 - 10:50 am
Finance Track

NAVIGATING A VOLATILE LANDSCAPE: BIG CHANGES IN TRIBAL ACCOUNTING & AUDITING

Chris Tyhurst, Stephen Montoya and Rochelle Alcon, REDW

With today's rapidly changing regulatory environment, it's critical that tribal financial leaders keep up. Leases are going on the balance sheet, fiduciary funds may no longer be fiduciary funds, and the entire governmental financial reporting framework may be revamped! In addition, changes to the OMB Compliance Supplement and Data Collection Form are some of the biggest in years. Join our experienced presenters for a whirlwind session on important accounting and auditing topics that you need to know. Don't get left behind!

10:00 - 10:50 am
Leadership Track

PLANNING FOR ECONOMIC SUCCESS – THE ROAD LESS TRAVELED

Carol Cochran and Corrine Wilson, REDW; Mary Streitz, Dorsey & Whitney LLP

Charting a course toward economic success for your tribe is the obvious goal—but too many set out on this journey without a clear roadmap. In this session, a panel of experienced business and legal advisors will provide helpful guidance for creating a Master Plan your Tribal Council can follow to get to where they envision the Tribe should go. From scouting out financing options, tax credits and more in the Pre-Planning phase, through performing a SWOT analysis, and finally developing initiatives and detailed Tactical Plans that support the Master Plan, they will point you in the right direction.

11:00 - 11:50 am
Finance Track

OPPORTUNITY ZONES AND NEW MARKET TAX CREDITS

Corrine Wilson, REDW and Marc L. Schultz, Snell & Wilmer

Opportunity Zones and New Markets Tax Credits are two programs created for investors to gain tax benefits, which tribes can also use to finance projects. In a panel discussion format, our speakers will review the compliance requirements of these programs and discuss what tribes must do to set them up, presenting actual examples of such uses in Indian Country.

11:00 - 11:50 am
Leadership Track

HOW FINANCIAL WELLNESS MAKES A DIFFERENCE IN THE WORKPLACE

Dennis Davis, ABG Southwest, LLC (an REDW affiliate company)

In the world of workplace benefits, financial wellness programs are hot: Forbes named "financial fitness" one of the top Employee Wellness Trends and Opportunities for 2019. Improving employee financial wellness can drive productivity and growth by giving employees the tools to help them more effectively manage their money, achieve their goals, and protect against risk. Those who are financially unhealthy are often stressed and distracted, affecting absenteeism, delayed retirement and healthcare costs. This session will provide valuable insight into the financial health of your workforce and articulate the benefits of a financial wellness program to both employers and employees.



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12:00 - 1:15 pm

LUNCH, SPONSORED BY CHARLES SCHWAB BANK

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1:15 - 2:30 pm

General Session

WASHINGTON UPDATE: A LOOK AHEAD TO 2020

Traci L. Morris, PhD, American Indian Policy Institute

This session will provide a high-level overview of tribal priorities for the upcoming year including, but not limited to infrastructure; international trade and tariffs within tribal agriculture; IHS permanent authorization; healthcare, including prescriptions, and Medicare for All; economic development trends, tribal taxation; cyber-security; border security; and election impacts.

2:40 - 3:30 pm

Finance Track

MINING YOUR ACCOUNTING SOFTWARE FOR DATA RICHES

Mustafa Kamal and Christine Reeders, REDW

Preparing for your annual financial audit can be a painful and tedious process – but it doesn't have to be! If your tribal organization relies on Enterprise Resource Planning (ERP) software to manage your core business functions, there are ways to easily and efficiently extract all the information your auditors need, right from your ERP system, saving considerable time and effort, while improving the accuracy of your data.

2:40 - 3:30 pm

Leadership Track

LEGAL RESPONSIBILITIES OF ENTERPRISE BOARD MEMBERS

James Nichols, Dorsey & Whitney LLP

Under tribal and federal laws, tribal enterprise board members may have responsibilities to both the enterprise and the tribe. Given that there may be significant legal consequences for violating these responsibilities, board members need to understand the scope of their responsibilities, and know when they may be entitled to indemnification, and when to seek assistance from legal counsel.

3:30 - 3:50 pm

BREAK

3:50 - 4:40 pm

Finance Track

DRIVING ECONOMIC DEVELOPMENT BY IMPROVING FINANCIAL LITERACY

Robert Elzholz, REDW Wealth LLC

Conventional wisdom suggests that well-informed individuals will make rational, well-informed financial decisions – decisions that help to shape our communities as well as support and drive growth. However, according to one report, 87% of Native American high school seniors receive a failing score in financial literacy, compared with 62% of all students. In this session we will discuss our current environment and offer ideas for helping to improve financial literacy in your community, which, in turn, can help to foster economic development.



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3:50 - 4:40 pm
Leadership Track

THE IMPORTANCE OF FINANCIAL DUE DILIGENCE IN TRANSACTIONS, FROM MINOR NEGOTIATING POINTS TO MAJOR DEAL-BREAKERS

Brian Foltyn, REDW

A successful transaction is usually the result of thorough research and sound analysis by a knowledgeable and experienced Mergers and Acquisitions (M&A) advisory team. In this session, we will look to improve the general understanding of why financial due diligence is important in M&A and other tribal transactions, as well as explore a sample of actual due diligence engagements that the Transaction Advisory Services (TAS) team at REDW has successfully performed for our tribal clients.

4:45 - 6:00 pm

SOCIAL HOUR



Enjoy a chance to mingle with your colleagues and make new connections during this casual social hour, where appetizers, beer and wine will be served (two drink tickets are included with your name badge). This event also offers an opportunity for selfies with our Keynote speaker, Paulette Jordan!

DAY 2: Thursday | November 14, 2019

7:30 - 8:00 am

BREAKFAST

8:00 - 8:25 am

WELCOME, FEATURING REDW SCHOLARSHIP RECIPIENTS

Chris Tyhurst, REDW and Angelique Albert, Executive Director of the American Indian Graduate Center (AIGC), will be pleased to introduce the recipients of REDW Scholarships for 2019-20!

8:30 - 9:45 am
General Session

BEAT THE ODDS: INTERSECTING CULTURAL NARRATIVES WITH TRIBAL GAMING

Sherry L. Rupert, American Indian Alaska Native Tourism Association, Inc. (AIANTA)

As Indian gaming revenues hit a record high in 2016, gaming operators reported that the largest growth in revenue that year was in non-gaming income, which topped out at \$4.2 billion. Nearly 250 Native American tribes operate gaming facilities across the country, with many tribes planning to open or expand facilities in the coming year. In many cases, these facilities serve as de facto welcome centers for tribes and their tribal lands, although they often feature minimal cultural or Native Heritage elements. As competition for high spending gaming visitors continues to heat up, casinos offering cultural programs such as Native culinary offerings, performances or artisan demonstrations are finding new ways to stand out from the competition, while also creating new revenue streams that help impact the bottom line.



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9:45 - 10:00 am

BREAK

10:00 - 10:50 am
General Session

ONE CLICK IS ALL IT TAKES – ARE YOU CYBER-SECURE?

Jennifer Moreno, REDW

In today's high-tech world, attacks are coming from all sides, with bad actors going to extraordinary lengths to obtain personally identifiable information (PII). If sensitive information falls into the wrong hands, it can be very detrimental to your personal and professional life. In this session, REDW's cyber-security expert will discuss key measures you can take to help you and your organization protect against phishing attempts, malware, viruses and data breaches, and strengthen your cyber-resilience.

11:00 am - 12:00 pm
General Session

MAXIMIZING REVENUE FOR YOUR TRIBE THROUGH SALES TAX AUDITS

James Ortiz, REDW

Is your tribe missing out on tribal sales tax revenue? Does your tribe perform sales tax audits on your sales tax? Join James Ortiz, our State and Local Tax (SALT) expert for a discussion of the basics and the benefits of conducting a sales tax audit. We'll walk you through the audit process from notification, audit techniques and assessment, to tax collection.

12:00 - 1:15 pm

LUNCH, SPONSORED BY DORSEY & WHITNEY LLP



1:15 - 2:30 pm
General Session

MANAGING TRIBAL ENTERPRISES: THE PROS AND CONS OF MANAGEMENT COMPANIES AND NATIONAL BRANDS

Moderator: Mike Allen, REDW. Panelists: Brandon Peters, Ak-Chin Indian Community; Gina St. George, Cowlitz Tribal Gaming Authority; Corrine Wilson, REDW

When you're planning to launch and manage a new tribal enterprise, what factors should you consider when deciding whether to turn to established national brands or management companies? In this session, representatives from two tribal communities will share their own experiences and speak to the decision-making process they went through, including the pros and cons: one choosing to use the Harrah's brand for their gaming operations, and another initially developing their hotel with a national brand, but later converting it to a tribally-managed property. Audience participation will be facilitated by an audience engagement tool that you can download to your smart phone or tablet!

2:30 - 2:45 pm

BREAK

2:45 - 4:00 pm
General Session

ROUNDTABLE DISCUSSION: MOVING FORWARD – CRITICAL ISSUES FACING TRIBES TODAY

Moderator: Mike Allen, REDW. Panelists: Ryan Claw, Tohono O'odham Nation; Laura Mayton, Karuk Indian Tribe; Brandon Peters, Ak-Chin Indian Community; Sherry L. Rupert, AIANTA

This interactive session features a panel of industry experts and tribal leaders who will discuss critical issues of the day. Audience participation is encouraged through the use of an audience engagement tool you can download to your smart phone or tablet!

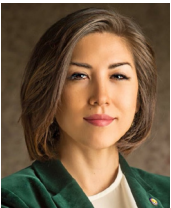


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Guest Speakers



[KEYNOTE: Paulette Jordan | Democratic gubernatorial candidate in 2018 and former member of the Idaho House of Representatives](#)

Idaho's 2018 democratic gubernatorial candidate and the first woman to be nominated to the position by a major party, Paulette Jordan is recognized in Idaho and across the nation as an inspirational and audacious leader. She is a proud member of the Coeur d'Alene Tribe, raised to fight for the needs of her community and to protect the earth's priceless natural resources.

In 2008, after graduating from the University of Washington, Paulette returned home to Idaho and became the youngest person elected to the Coeur d'Alene Tribal Council. Paulette went on to work as a business development strategist in the energy sector, in addition to serving as both the Finance Chair and Secretary of the Executive Board of the National Indian Gaming Association (NIGA).

In 2014, feeling compelled to expand beyond her tribe and serve a broader circle of Idahoans, Paulette ran to represent her home district in the Idaho House of Representatives. She won despite tough odds, beating an incumbent Republican, and successfully ran for a second term two years later. Throughout her tenure in the Idaho legislature, Paulette advocated for progressive policies, like the teacher loan forgiveness bill, and held the line against harmful and unjust legislation. She fights for better rural education, wider access to healthcare and stronger economic development and opportunity in Idaho's struggling communities.

Following her historic run for governor, Paulette continues to fight for the rights of rural Idahoans and Native Americans, with a particular focus on environmental justice and equality. Currently, she is spearheading efforts with Tribal governments to remove the four lower Snake River dams, which are currently pushing the native Salmon and Orcas of the Northwest toward extinction. Paulette is also working with Western Native Voice, the DNC, and Idaho Democratic Party towards the goal of registering more than 100,000 voters in rural Idaho.



[Angelique Albert | Executive Director, American Indian Graduate Center \(AIGC\)](#)

Angelique has dedicated her professional career to serving tribal communities and creating positive impacts. As Executive Director of the American Indian Graduate Center (AIGC) & AIGC Scholars, she leads the Nation's largest American Indian/Alaskan Native scholarship organization, which has provided over \$15 million annually in scholarships to students from over 500 tribes in all 50 states. She also currently serves as a member of the Obama

Foundation's MBK Alliance Advisory Council, as well as on the AISES Tribal Nations Advisory Council and Americans for Indian Opportunity Advisory. She has served as a board member for the Potlatch Fund and for S&K Gaming, LLC, a corporation with four subsidiaries owned by the Confederated Salish & Kootenai Tribes.



[Traci L. Morris, PhD | Director, American Indian Policy Institute \(AIPI\)](#)

Dr. Morris, Director of the American Indian Policy Institute at Arizona State University, is a member of the Chickasaw Nation of Oklahoma. Under her leadership, and working with such partners as the Native American Finance Officers Association (NAFOA), the AIPI has grown and diversified its service to Indian Country, providing policy analysis and tribally-driven research, and building economic development capacity. At both ASU and prior, Morris has worked with

Native American nations, tribal businesses and Native American non-profits. She has also written a college-accredited curriculum and has advocated for digital inclusion at the Federal Communications Commission and on Capitol Hill.



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James Nichols | Senior Attorney, Dorsey & Whitney LLP

James specializes in the areas of American Indian law, antitrust, and securities litigation. An enrolled member of the Chickasaw Nation, James represents Indian tribes, tribal agencies and officials, and tribal organizations in a variety of litigation matters in federal court, tribal court, and administrative proceedings. He uses his extensive federal Indian law experience to help Indian tribes resolve healthcare regulation, gaming and tax issues.



Sherry L. Rupert | Executive Director, American Indian Alaska Native Tourism Association, Inc. (AIANTA)

Sherry is the Executive Director of AIANTA, the national center for providing American Indian nations with technical assistance, training and capacity building. AIANTA was incorporated in 2002 with the mission to “define, introduce, grow and sustain American Indian, Alaska Native and Native Hawaiian tourism that honors traditions and values.”

In her prior capacity as President of the Board of Directors for AIANTA, serving January 2014 – February 2019, Mrs. Rupert was appointed to the prestigious U.S. Department of Commerce Travel and Tourism Advisory Board (US TTAB). Established in 2003, US TTAB serves as the advisory body to the Secretary of Commerce and the White House on matters relating to the travel and tourism industry in the United States.

Prior to her position with AIANTA, she was appointed by Governor Kenny Guinn to serve as the Executive Director for the State of Nevada Indian Commission from 2005-2019, and in October 2013 was sworn in by Governor Brian Sandoval as the first American Indian woman to serve as a member of his cabinet. While at the Nevada Indian Commission, Sherry was the lead on the preservation, development and transformation of the historic Stewart Indian School (1890-1980) in Carson City, NV.

Sherry is an American Indian of Paiute and Washoe heritage. She is also a proud Native Nevadan, born in Carson City and raised on the Washoe Reservation in Gardnerville, Nevada.



Marc L. Schultz | Partner, Snell & Wilmer

Marc’s legal practice is concentrated in federal, local and state taxation matters, including complex transactions involving corporations, limited liability companies, limited partnerships, tax exempt entities, and real property. Marc currently chairs Snell & Wilmer’s Tax Credit Finance Group and Renewable Energy Group, and founded and co-chairs the firm’s Opportunity Zones and Funds Industry Group. Marc is a regular speaker and panelist on the subject of tax credit finance and the Opportunity Zone incentive, and was involved in the advising and drafting of a number of comment letters that were submitted to the U.S. Department of the Treasury and the Internal Revenue Service regarding the Opportunity Zone proposed regulations.



Mary J. Streitz | Partner, Dorsey & Whitney LLP

As Co-Chair of Dorsey’s Indian and Gaming practice group, Mary represents Indian tribes, tribal entities, tribal members, and entities doing business with tribes in all types of federal, state, and tribal tax matters. Her work involves advice regarding available tax exemptions, business and investment tax planning, representation in tax controversies in the IRS, in the state taxing agencies, and in the courts, as well as legislative and administrative lobbying on tax policy matters, and compliance with applicable federal and state tax laws involving employment taxes, income taxes, property taxes, sales and use taxes, and other excise and transaction taxes.



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Our Conference Faculty



Rochelle Alcon, CPA | Audit Senior Manager, REDW

Rochelle has 15 years of experience in public accounting, providing audit, accounting and consulting services to governmental and other organizations, including Native American Tribes and tribal enterprises. Rochelle also oversees a team of REDW accounting specialists that provides accounting and audit preparation services to a variety of governmental entities.



Mike Allen, CPA, MBA | Principal, REDW

Mike is an accomplished business professional with a long track record in accounting, financial management, operations management, organizational development, and many other aspects of building and running business enterprises. During his tenure in both public accounting and the private sector, he has spent over 25 years working with businesses and their owners across a variety of industries, including tribal governments, gaming operations, and other enterprises.



Carol M. Cochran, CPA/PFS, CEBS, CCP, CMA, CMS, THRP, CFC, SHRM-SCP, EMBA | Principal, REDW

An REDW Principal with more than 30 years of experience in accounting, Carol leads the firm's Organizational Development and Human Resources Consulting practice. In this role, Carol oversees all forms of compensation plan development; master, strategic and tactical plan facilitation and development; Organizational and HR Department assessment and evaluation; and the design and administration of all forms of retirement and welfare benefit plans, including flexible spending accounts. Carol is nationally known as an expert in tribal compensation plans, and over the past 20 years, she has led numerous compensation planning engagements, bringing extensive expertise in compensation strategy, job definition/evaluation, position classification, and incentive compensation consulting. Carol has unique financial and human resources expertise, as evidenced by her three financial/accounting certifications and Executive Masters in Business Administration (EMBA) and six human resources designations.



Dennis Davis, SPHR, CEBS, CPC, AIF® | Principal, ABG Southwest

The head of Alliance Benefit Group Southwest, an REDW LLC affiliate company, Dennis is a seasoned benefits specialist who has worked for more than 20 years with a diverse range of workplace benefit plans and clients. His extensive knowledge and experience allows him to take a holistic view of benefit programs as he seeks to maximize value to employers and employees alike. Consistently recognized for his ability to make complex topics easy to understand, Dennis is both a certified Senior Professional in Human Resources and Certified Employee Benefits Specialist, as well as a Certified Pension Consultant and Accredited Investment Fiduciary® (AIF®).



Robert Elholz, AIF® | Senior Investment Manager, REDW Wealth LLC

Robert has more than 15 years of experience developing and customizing financial, estate and income planning solutions for a variety of clients, including private and public companies, Native American tribes, family-owned businesses, and individuals. As the Senior Investment Advisor in REDW Wealth's Phoenix office, he is responsible for overseeing the firm's financial services offerings in the Arizona market; and as an Accredited Investment Fiduciary® (AIF®), Robert is committed to providing local clients with the highest level of personal and attentive service.



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Brian Foltyn, CVA | Practice Leader - Business Valuation Services, REDW

Brian leads REDW's business valuation efforts in its Phoenix office. He has 23 years of professional experience in both industry and public accounting, which includes business valuation advisory services, strategic planning, dispute advisory, and mergers & acquisitions. Brian also provides litigation support in areas of accounting, economic damages and business valuation in state and federal courts, and has served as an expert witness in several matters.



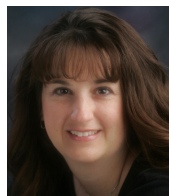
Mustafa Kamal, CPA, MBA | Principal, REDW

As head of REDW's Software Solutions team, and as both a Certified Public Accountant and certified MIP Trainer of Abila Fund Accounting Software, Kamal regularly teaches organizations the principles of governmental and nonprofit accounting, as well as MIP accounting systems. His expertise includes database management, nonprofit accounting software, and cost and managerial accounting. Kamal has implemented dozens of accounting software installations and provides the firm's clients with ongoing support services.



Stephen Montoya, CPA | Audit Senior Manager, REDW

Stephen has spent more than 12 years in public accounting working almost exclusively with tribal governments, casinos, and other Native American organizations. He specializes in providing financial, minimum internal control compliance, federal programs compliance, and operational performance audit and evaluation services for tribal governments, casinos, and other tribal enterprises.



Jennifer Moreno, CISA | Senior Manager of CyberHealth GRC, REDW

Responsible for IT Risk Assessment and regulatory compliance for the firm, Jennifer helps to develop strategic and tactical IT plans that are consistent with organizational objectives, including developing and implementing policies and procedures. She is a Certified Information Systems Auditor (CISA) and an active member of the Information Systems Audit and Control Association (ISACA).



James Ortiz | Senior Manager/SALT Specialist, REDW

James has nearly a dozen years of experience specializing in the State and Local Tax (SALT) arena, both in a public accounting role and as a SALT specialist for an international clothing retailer. He has dealt with sales and use tax compliance for every state in the U.S. and Canada, and has experience preparing and providing audit defense for state and federal tax credit filings and unique property tax situations involving tribal entities. In addition, James served for four years as an auditor in the Audit & Compliance Division of the New Mexico Taxation & Revenue Department, where he also developed internal procedures for auditing specialty refund claims.



Christine Reeders, MBA | Software Solutions Manager, REDW

Christine has more than 20 years of experience as an Enterprise Resource Planning (ERP) software consultant, helping organizations implement workflow improvements by streamlining both their human and technology resources. Since joining REDW in early 2018, she has lent her problem-solving skills to many tribal accounting departments and assisted with their software system upgrades.



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Chris Tyhurst, CPA | Principal, REDW

Chris has spent the majority of his 25-year career serving tribes and tribal organizations. He has extensive experience auditing those receiving federal awards, and has provided many other financial and strategic consulting services to tribes, including outsourced internal audit, the development of policies and procedures, financial forecasts, and staff training on accounting, internal controls and federal grant management topics. He also provides audit, revenue cycle consulting and internal audit services to Native American hospitals and health centers. Chris has been a featured speaker at many regional and national conferences, and chairs this annual Conference.



Corrine Wilson, CPA | Principal, REDW

Nationally recognized as an expert in tribal government financial management, Corrine heads REDW's national tribal practice. After serving more than 14 years as an accountant and financial officer for various tribes, including as CFO of a large tribal healthcare organization, Corrine has since worked many years in public accounting, performing required audits for tribal governments, businesses, healthcare and gaming facilities. As a NAFOA board member, she was a key contributor to its newly updated *Tribal Financial Reporting Guide* (the *Orange Book*), and also serves as a lead instructor for the Tribal Financial Managers Certificate Program through Arizona State University's American Indian Policy Institute. Corrine is a member of the Ft. McDermitt Paiute-Shoshone Tribe of Nevada.

Continuing Professional Education (CPE)

The 2019 REDW Tribal Finance & Leadership Conference

November 13-14, 2019 | Las Vegas, NV

As outlined in the program schedule below, participants may earn up to 13 credit hours of CPE. Please note that credit is granted based on a 50-minute hour, with additional credit in one-half increments. CPAs claiming CPE credit should refer to their respective state boards of accountancy regarding the acceptability of individual courses for CPE credit, as well as the acceptability of fractional CPE credits.

Day 1: Wednesday | November 13, 2019

time	title	field of study	credits
8:45 - 9:45 am	KEYNOTE Address	Specialized Knowledge	1.0
10:00 - 10:50 am	Navigating a Volatile Landscape: Big Changes in Tribal Accounting & Auditing	Accounting (Govt)	1.0
	Planning for Economic Success – The Road Less Traveled	Personnel/HR	
11:00 - 11:50 am	Opportunity Zones and New Market Tax Credits	Taxes	1.0
	How Financial Wellness Makes a Difference in the Workplace	Personnel/HR	
1:15 - 2:30 pm	Washington Update: A Look Ahead to 2020	Specialized Knowledge	1.5
2:40 - 3:30 pm	Mining Your Accounting Software for Data Riches	Computer Software & Appl	1.0
	Legal Responsibilities of Enterprise Board Members	Business Law	
3:50 - 4:40 pm	Driving Economic Development by Improving Financial Literacy	Specialized Knowledge	1.0
	The Importance of Financial Due Diligence in Transactions: from Minor Negotiating Points to Major Deal-Breakers	Specialized Knowledge	
			6.5

Day 2: Thursday | November 14, 2019

time	title	field of study	credits
8:30 - 9:45 am	Beat the Odds: Intersecting Cultural Narratives with Tribal Gaming	Specialized Knowledge	1.5
10:00 - 10:50 am	One Click Is All It Takes – Are You Cyber-Secure?	Information Technology	1.0
11:00 am - Noon	Maximizing Tax Revenue Through Tribal Tax Audits	Taxes	1.0
1:15 - 2:30 pm	Managing Tribal Enterprises: The Pros & Cons of Management Companies and National Brands	Business Mgmt & Org	1.5
2:45 - 4:00 pm	Roundtable Discussion: Moving Forward – Critical Issues Facing Tribes Today	Specialized Knowledge	1.5
			6.5

Delivery Method: Group-Live | **Level:** Intermediate | **Prerequisites:** Basic understanding of tribal finances | **Advance Prep:** None



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