

Presenter: Carol Cochran, CPA/PFS, CEBS, CMA, CMS

Event: Falmouth Institute's Indian Country Human Resource Management Conference

Where: Radisson Fort McDowell Resort, & Casino, 10438 North Fort McDowell Road, Fountain Hills, AZ 85264

When: August 19-20, 2008, 8:30am to 4:00pm daily

To Register: Visit the [Falmouth Institute](#) website

COMPENSATION 101

What is a good employee worth? This workshop will help you determine a fair wage and benefits plan aimed at attracting good employees and retaining and motivating current employees.

- Overview of compensation
- Elements of a successful compensation plan
- Paying for performance - staff, executives and officials
- Compensation strategies

Presenter: Lisa Wilcox, SPHR, CEBS, CMS, RPA

Event: Falmouth Institute's Indian Country Human Resource Management Conference

Where: Radisson Fort McDowell Resort, & Casino, 10438 North Fort McDowell Road, Fountain Hills, AZ 85264

When: August 19-20, 2008, 8:30am to 4:00pm daily

To Register: Visit the [Falmouth Institute](#) website

RETIREMENT PLAN STRATEGIES

Tribal casinos and enterprises compete to attract and retain talented employees, who will be looking for an attractive pension plan as part of their compensation package. But how does a tribal government craft a plan that offers competitive benefits and protects sovereignty? Explore the answer to this question and more during this workshop.

- The employee Retirement Income Security Act of 1974 (ERISA) and its application to tribal governments
- Crafting an effective retirement plan
- Ensuring the effectiveness of service providers